



THE CHAMBER OF COMMERCE AND INDUSTRY OF ROMANIA

TOGETHER FOR YOUR BUSINESS

Romanian Business Delegation to The Sultanate of Oman

MUSCAT 4th-8th November 2013



Oman Chamber of Commerce & Industry

Forward

Generally, the purpose of an outbound trade mission is to link businessmen to foreign counterparts for exploring opportunities available on that market. Specifically, the Romanian Trade Mission to Oman is unique in its own way. The uniqueness lies in the fact that it paves the way for collaboration on multiple levels, not only at institutional level but also at the level of companies: the first Cooperation Agreement to be concluded with CCI Oman, first contacts between Romanian and Oman partners, are to be set up.

In addition, the customized program, particularly tailored towards meetings, increased efficiency and optimized individual talks. At its inception we had three objectives in mind: to achieve market recognition, to meet important partners, and to present our solutions for bilateral market expansion in front of partners and decision makers.

We could never have achieved such success on our own efforts. The Oman Chamber of Commerce and Industry not only organized a highly effective mission, but the staff dedicated itself to making sure that our objectives will be met. The involvement of the Romania – Oman Bilateral Chamber of Commerce is an important contributor to this successful mission as it actively took interest in promoting on the Oman market, each and every company profile.

mihail m. vlasov
President

Forward

Significant efforts, cooperation and mutual trust were instrumental in generating a thriving economic partnership bringing together businessmen from Romania and the Sultanate of Oman and subsequently leading to the setting-up of the first ever economic mission between the two countries.

We are confident that this economic venture is the opportunity to an accomplished and mutually beneficial partnership.

Cristian Dan Danescu
Chairman

I. CAMERA DE COMERȚ ȘI INDUSTRIE A ROMÂNIEI CHAMBER OF COMMERCE AND INDUSTRY OF ROMANIA

Bd. Octavian Goga, nr. 2, București 030982 SECTOR 3

Tel: +40.21.3190114 /15/16/17/18

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Representatives:



*H.E. President
of The National Chamber
of Commerce of Romania,
Mr. Mihail M. Vlasov*



*Mrs. Cornelia Liliana
Ștefănescu,
Head of Chancellery
and of Executive*



*Mrs. Daniela Paul,
Counsellor
Foreign Relations Office*

The National Chamber of Commerce of Romania (CCIR) is the most powerful business association in Romania, bringing together its entire network of County Chambers of Commerce and Industry, Bilateral Chambers of Commerce and professional associations. CCIR is an independent non-governmental organization, which supports the interests of the business community in the relations with Governments and international organizations. The National Chamber of Commerce works to create a stable, consistent business environment that favors the development of the private sector, a real market economy, sustainable and open outwards. CCIR offers the following services: trade missions, training programs, business events, seminars and debates, database administration with business opportunities.

2. CAMERA DE COMERȚ BILATERALĂ ROMÂNIA-OMAN

ROMANIA-OMAN BILATERAL CHAMBER OF COMMERCE

Tel: +40.746 104040, +96892847600

e-Mail: cristian.danescu@cciro.com,

Website: <http://www.cciro.com>

Representatives:



Dr. Adil Said
Ahmed al Shanfari
Honorary Chairman



Cristian Dan DANESCU
Chairman



Florin Petru STAN
Secretary General



Alexandra-Livia DANESCU
Head of Legal Department

The Romania – Oman Bilateral Chamber of Commerce is an organization, - constituted as a Romanian legal person, that operates in the chamber system, governed by Law no. 335/2007 of Chambers of Commerce in Romania, with a permanent presence in both Muscat and Bucharest.

Our goal is to serve as a gateway between the two countries by fostering a better mutual understanding and promoting economic cooperation, including in the fields of trade, industry, services and finance, represent the views and interests of its members to government departments in Romania and Oman.

The Chamber will cooperate with central and local bodies of state administration, with national and international chambers of commerce in both countries and other institutions and nongovernmental organizations.

The Chamber promotes the interests of the business community, in particular the interests of its members, by offering potential investors a range of services such as business networking, seminars and round-tables, identification of business opportunities, tax consultancy and legal due diligence.

3. ADREM INVEST SRL

Aleea Alexandru nr. 20A, București 011823 SECTOR 1
Tel: +40.21.2331169; +40.21.2335920; +40.21.2335921; +40.21.2330849
Fax: +40.21.2335982
office@adrem.ro
<http://www.adrem.ro>,

Main Line of Business by NACE Classification:
7112 Engineering activities and related technical consultancy



The company is specialized in industrial engineering, finding solutions for applications in the industrial and energy field.

Our Fields of expertise are the following: Industrial Automation; Energy efficiency projects/ Green energies; Vacuum Technologies/Low pressures technique.

SCADA & Automation Division - The division has a extensive experience concerning the integration of process automations & SCADA solutions. Within the implemented projects, complex interfacing & automation solutions are achieved based on IT systems, software applications, specific communication systems and industrial equipment specific to fields of applications.

The direction followed is to offer “turnkey” solutions, starting sometimes from the feasibility study stage and reaching the maintenance stage for the systems implemented, our target is represented by the integration of the latest technologies available, keeping the main objective of improving the performance of the systems offered.

The Process Engineering Division has the main field of activity vacuum applications in industrial plants. ADREM INVEST has over 150 vacuum installations that cover different industrial fields such as automotive industry, nuclear equipment industry, metallurgy, pharmaceutical industry, power generation. Investing in research and development, ADREM INVEST has designed- on one side- original solutions dedicated to some specific applications such as vacuum degassing of liquid steel or mineral oil treatment plants, and on the other side the company has created general systems by which vacuum systems can be designed and manufactured for any application of the vacuum technology.

Interested in: *companies of electricity distribution; transportation and distribution of natural gas; electrification of rail transport; cooling networks (“district cooling”); water supply and sewerage.*

4. CONFIND SRL

Str. Progresului nr. 2, Câmpina 105600 PRAHOVA

Tel: +40.244.334116 Fax: +40.244.333160

e-Mail: isimion@confind.ro; ltamba@confind.ro

Website: <http://www.confind.ro>,

Bucharest office: Str. Pursor nr. 44

Tel: +40.21.781463; Fax: +40.21.781463

Main Line of Business by NACE Classification:

2511 Manufacture of metal structures and parts of structures



^^ Manufacturing of metallic constructions and parts of metallic structures.

Manufacturing of equipment for oil and gas industry

Interested in: *Metalic construction and structures, Oil/Gas field equipment, Workover rigs, Three phase separators, Metering point skids, Heat exchangers.*

5. SIVECO ROMANIA SA

Sos. Bucuresti-Ploiesti nr. 73-81, Complex Victoria
Park, Corp C4, București 013685 SECTOR 1

Tel: +40.21.3023300

Fax: +40.21.3023391

e-Mail: office@siveco.ro, irina.socol@siveco.ro, marketing@siveco.ro

Website: <http://www.siveco.ro>,

Registered office:

Str. Rasaritului nr.1, bl. 11 8, Ap 48, sector 6

Main Line of Business by NACE Classification:

6201 Computer programming activities



SIVECO Romania SA is the largest and most important software company in Eastern and Central Europe with a rich product portfolio in the area of e-Learning, e-Health, ERP, e-Government and others.

We have over 1.400 employees and an experience of 21 years in software. Intel Corporation is a shareholder in SIVECO Romania following a 2005 agreement, which was actually the largest equity investment in the Region at that time. We design large scale, nation-wide projects for:

- millions of students, teachers and parents who build the education of the future”
- hundreds of organizations with major impact in the Romanian business environment
- companies oriented towards success that invest in training thousands of employees
- tens of thousands of doctors and millions of beneficiaries of health services ^^
- hundreds of thousands of farmers who get easy access to European funds ^^
- hundreds of thousands of beneficiaries of projects financed from structural funds
- positioning the Romanian intelligence worldwide through continuous re-search and development
- recognizing Romania among the world’s elite of educational software

Interested in: *designing and implementation of large scale e-learning, e-Health, e-Agriculture, e-Customs, ERP, DMS, customized software projects with relevant ministries and National Governmental Agencies*

6. T.M.U.C.B. SA

Str. Polona nr. 68-72, Bucuresti 010505 SECTOR 1

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e-Mail: office@tmucb.com

Website: <http://www.tmucb.com>

CHEMICAL EQUIPMENT ERECTION TRUST-BUCHAREST



Special works for constructions - works of construction-erection and reparations for industrial and civil objectives - NACE code 4399.

Production of metallic tanks and containers - NACE code 2529.

Manufacture of metallic constructions and component parts of metallic structures - NACE code 2511.

Works of constructions for utility projects for fluids - NACE code 4221.

Interested in: *Works of manufacture and erection in industry (petroleum, chemical and petrochemical, cement plants etc.).*

Projects of infrastructure - pipes networks (water, sewage, natural gas, oil products).

7. UPET SA

Str. Arsenalului nr. 14, Targoviste 130021 DAMBOVITA

Tel: +40.245.614660, Fax: +40.245.614660

e-Mail: marketing@upetgroup.ro; sales@upetgroup.ro

Website: <http://www.upetgroup.ro>,

Main Line of Business by NACE Classification:

2892 Manufacture of machinery for mining, quarrying and construction



- drilling rigs for gas and oil well operations with a hook load up to 250 tones; workover rigs with a hook load up to 160 tones;
- auxiliary quipment
- oilfield equipment spare parts;
- hydraulic and pneumatic devices;

Interested in: *Mutually beneficial collaboration with oil companies and drilling contractors.*

8. ZYRAXES SRL

Str. Catrunesti nr. 18, Bucuresti 042169 Sector

4 Tel: +40.31.4 250720, Fax: +40.31.4250721

e-Mail: office@zyraxes.ro

Website: <http://www.zyraxes.ro>



Main Line of Business by NACE Classification:

2711 Manufacture of electric motors, generators, transformers and electricity distribution and control apparatus

Manufacturing, sales and rental of industrial power generating sets from 20 kVA – 2000 kVA and motor pumps.

Interested in:

Generating Sets for following applications:

Oil & Gas; Industry; Telecommunications; Marine Auxiliary; Railway; Stand-by & Rental.

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ROMANIA

Year of EUROPEAN UNION entry: 2007

Capital city: Bucharest

Total area: 237 500 km²

Population: 21.5 million

Currency: Romanian leu

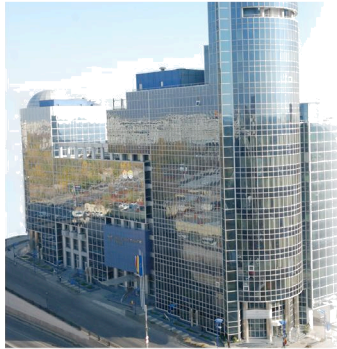
Romania, in southeast Europe, is mountainous in the north while the main feature in the south is the vast Danube valley. The river forms a delta as it approaches the Black Sea, which is a wildlife reserve for countless native and migratory birds.

The Romanian parliament consists of two chambers, the *Senat* (Senate) and the *Camera Deputaţilor* (Chamber of Deputies). The members of both are chosen in elections held every four years.

Ethnically, the population is 90% Romanian and 7% Hungarian. The Romanian language, like a number of others in southern Europe, is directly descended from Latin, although Romania is separated from other Romance-language countries by Slav speakers. Romania has considerable natural resources – oil, natural gas, coal, iron, copper and bauxite. Metal-working, petrochemicals and mechanical engineering are the main industries.

Romanian speciality dishes include grilled meatballs, meat wrapped in cabbage leaves, pork stew with garlic and onions and doughnuts made with cream and cheese.

The spine-chilling tale of Dracula was inspired by the 15th century Romanian Count Vlad Dracul whose son was famous in wartime for impaling captured enemies. Less notorious Romanians include the writer Eugene Ionesco, the gymnast Nadia Comăneci and the composer George Enescu.



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